2020 CRM Versions

	A	B	C	D	E	F	G	H
1		Salesforce	Microsoft Dynamics 2011	Microsoft Dynamics AX	SAP CRM 7.0	Sugar	Sage	Saleslink
2	VERSIONS	All (only one - Hosted)	CRM 2011 - Hosted and On Premise	2012 or higher	7.0 or higher	6.0.1 or higher - Hosted and On Premise	Hosted version; Premise version with web services support (typically 6.0 or higher)	3.5 or higher with Zift web service installation
3								
4	LEADS							
5	*Send Leads to CRM*	✓	✓	✓	✓	✓	✓	✓
6	*Send Leads to CRM (new)*	✓	✓	✓	✓	×	✓	✓
7	*Update Leads*	✓	✓	✓	✓	✓	✓	×
8	*Create Events for Lead*	✓	✓	×	✓	✓	✓	×
9	*Pull Lead Events from CRM*	✓	✓	✓	✓	✓	✓	×
10	*Create Events for Lead (new)*	✓	✓	✓	✓	×	×	×
11	*Create Association Between Leads and Campaigns*	✓	✓	✓	✓	×	×	×
12	*Include Source Campaign in Lead Creation*	×	✓	×	×	×	×	×
13	*Send Leads as Leads OR Contacts*	×	✓	×	×	✓	×	×
14								
15	*Accept / Reject in CRM*	×	×	×	×	×	×	✓
16	*Synchronize Lead*	✓	✓	✓	✓	✓	✓	×
17	*Pull Leads from CRM (new)*	✓	✓	✓	✓	×	✓	×
18	*Pull Lead Events from CRM (new)*	✓	✓	✓	✓	×	×	×
19	*Pulling CRM Lead Event Type*	×	✓	×	×	×	×	×
20	*Handles Lead Deletion to/from CRM*	✓	×	×	×	×	×	×
21	*Lead Duplicate Checking with Email*	✓	✓	×	×	✓	✓	×
22	*Lead Duplicate Checking with UniqueId*	✓	✓	✓	✓	×	×	✓
23	*Lead Sales Stage Field Included*	✓	✓	✓	×	×	×	×
24								
25	CONTACT LISTS							
26	*Pull All Leads to Create Contact List*	✓	✓	✓	✓	✓	✓	×
27	*Pull All Contacts to Create Contact List*	✓	✓	✓	×	×	×	×
28	*Pull Pre-Segmented Contact List from CRM*	✓	✓	×	×	×	×	×
29								
30	CONTACTS							
31	*Contact Pull from CRM*	✓	✓	✓	×	×	×	×
32	*Contact Push to CRM*	✓	✓	×	×	×	✓	×
33	*Contact Events Pull*	×	✓	×	×	×	×	×
34	*Contact Account Pull*	×	✓	×	×	×	×	×
35								
36	OPPORTUNITIES							
37	*Pull Opportunities*	✓	✓	✓	✓	✓	✓	✓
38	*Pull Opportunity Account*	✓	✓	✓	✓	✓	✓	✓
39	*Pull Opportunity Contacts*	✓	✓	×	✓	✓	✓	✓
40	*Pull Opportunity Events*	✓	✓	✓	✓	×	×	×
41	*Pull Opportunity Originating Lead*	✓	✓	✓	✓	✓	✓	✓
42	*Pull Opportunity Line Items*	✓	✓	×	✓	×	×	✓
43	*Pull Opportunity Products*	✓	✓	×	✓	×	×	✓
44	*Opp Access - All*	×	✓	×	×	×	×	×
45	*Opp Access - Contacts match Lead with Email in Zift123*	✓	×	×	×	✓	✓	×
46	*Opp Access - From Zift123 Originated Lead*	×	✓	✓	✓	×	×	✓
47	Update Opportunity Custom Fields	✓	✓	×	✓			
48								
49		**Salesforce**	**Microsoft Dynamics 2011**	**Microsoft Dynamics AX**	**SAP CRM 7.0**	**Sugar**	**Sage**	**Saleslink**
50	PRODUCTS							
51	Pull All Products	×	×	×	×	×	×	×
52	Update Products Custom Fields	×	×	×	×	×	×	×
53								
54	ACCOUNTS							
55	Pull All Accounts	×	✓	✓	×	×	×	×
56	Update Account Custom Fields	×	✓	×	×		×	×
57								
58	CAMPAIGNS							
59	Pull Campaigns	✓	✓	✓	✓	×	×	×
60	Create / Update Campaigns	✓	✓	✓	✓	×	×	×
61								