

Zift Feature/Version Support in CRMs

	Salesforce	Microsoft Dynamics 2011	Microsoft Dynamics AX	SAP CRM 7.0	Sugar	Sage	Zoho	Saleslink	
VERSIONS	All (only one - Hosted)	CRM 2011 - Hosted and On Premise	2012 or higher	7.0 or higher	6.0.1 or higher - Hosted and On Premise	Hosted version; Premise version with web services support (typically 6.0 or higher)	All (only one - Hosted)	3.5 or higher with Zift web service installation	
LEADS									
Send Leads to CRM	X	X			X	X	X	X	
Send Leads to CRM (new)	X	X	X	X		X	X	X	
Update Leads	X	X	X	X	X	X	X		
Create Events for Lead	X	X		X	X	X	X		
Pull Lead Events from CRM	X	X	X	X	X	X	X		
Create Events for Lead (new)	X	X	X	X					
Create Association Between Leads and Campaigns	X	X	X	X					
Include Source Campaign in Lead Creation		X							
Send Leads as Leads OR Contacts		X			X		X		
Accept / Reject in CRM								X	
Synchronize Lead	X	X	X	X	X	X	X		
Pull Leads from CRM (new)	X	X	X	X		X	X		
Pull Lead Events from CRM (new)	X	X	X	X					
Pulling CRM Lead Event Type		X							
Handles Lead Deletion to/from CRM	X								
Lead Duplicate Checking with Email	X	X			X	X	X		
Lead Duplicate Checking with Uniqueld	X	X	X	X				X	
Lead Sales Stage Field Included	X	X	X						
CONTACT LISTS									
Pull All Leads to Create Contact List	X	X	X	X	X	X	X		
Pull All Contacts to Create Contact List	X	X	X		X		X		
Pull Pre-Segmented Contact List from CRM	X	X							
CONTACTS									
Contact Pull from CRM	X	X	X						
Contact Push to CRM	X	X				X			
Contact Events Pull		X							
Contact Account Pull		X							
OPPORTUNITIES									
Pull Opportunities	X	X	X	X	X	X	X	X	
Pull Opportunity Account	X	X	X	X	X	X		X	
Pull Opportunity Contacts	X	X		X	X	X	X	X	
Pull Opportunity Events	X	X	X	X					
Pull Opportunity Originating Lead	X	X	X	X	X	X	X	X	
Pull Opportunity Line Items	X	X		X				X	
Pull Opportunity Products	X	X		X				X	
Opp Access - All		X							
Opp Access - Contacts match Lead with Email in Zift123	X				X	X	X		
Opp Access - From Zift123 Originated Lead		X	X	X				X	
Update Opportunity Custom Fields	X	X		X					

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PRODUCTS									
Pull All Products		X	X						
Update Products Custom Fields		X		X					
ACCOUNTS									
Pull All Accounts		X	X						
Update Account Custom Fields		X		X					
CAMPAIGNS									
Pull Campaigns	X	X	X	X					
Create / Update Campaigns	X	X	X	X					